



K.C. Body Shop Supply, Inc.

Business Challenge

K.C. Body Shop Supply, Inc. in Chicago has been struggling with their inventory management for many years. The company is a PBE (Paint Body Equipment) distributor and supplier and operates a fleet of supply trucks. Every week up to 60 hours were spent on manually entering all of the supply, sales and inventory data into QuickBooks®. The problem was exacerbated by the fact that there was no warehouse. Each truck was directly replenished from vendors. Invoice tracking was a significant issue.

Technology Solution

In 2012 KC implemented HandiFox™ Sales solution, which has allowed the company to cut down on manual data entry time, gain the edge on the competition, and helped the company to grow its sales by 20% per year.

Mobile devices with HandiFox software are used to input orders, create and print invoices, create and receive POs, manage the truck inventory, provide reports, and other functions. Transfers between trucks are managed by the system. Mobile computers synchronize with the headquarters central database using wireless Internet service. A network link to QuickBooks® provides financial reporting.

Business Value

"The whole system is almost self sufficient. Now I just validate if the money is in the bank. HandiFox™ Sales has made the operating procedures extremely efficient, assisted in preventing theft and errors and allowed me to focus on growing the company," says Kurt Casas, the owner.



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